



## Sales Manager MENA (Middle East/ Northern Africa m/f/d)

### YOUR TASKS

You are eager to take responsibility for the results in your market Middle East/ North Africa, demonstrating initiative and ownership.

You bring strong sales expertise and a comprehensive "toolbox" for selling technical products, paired with an openness to innovative ideas. You plan, structure and optimize your goals independently. You enjoy challenges, and you handle obstacles with pragmatism and a constructive approach.

You are enthusiastic about traveling (approximately 50% of your time) and communicate fluently in business English. Proficiency in French and Arabic, as well as a cultural affinity for the target markets, would be a significant advantage.

### YOUR PROFILE - professional and personal

- > You hold a degree in business or engineering (e.g. mechanical engineering specializing in production or drive technology) or a comparable qualification.
- > You have several years of professional experience in sales of technical products with responsibility for a target market or product category.
- > You enjoy negotiating with different cultures and present our products confidently and convincingly.
- > You have a strong understanding of business management.
- > You succeed in winning over the Malmédie Team with your authenticity, fostering collaboration and achieving shared results.

### WHAT WE OFFER

- > We offer a permanent contract and a varied workplace that never gets boring!
- > We live flat hierarchies and short, pragmatic decision-making processes!
- > We offer a pension and healthcare package for our employees
- > We attach great importance to human interaction and a good working atmosphere; your performance is recognized and encouraged.

**You can expect an all-round package consisting of an exciting field of work, attractive remuneration components and individual training and development opportunities!**

#### WE ARE MALMEDIE®.

The specialists for power transmission technology and one of the world's leading manufacturers of mechanical couplings for industrial applications.

- > Development
- > Production
- > Sales

Top service for our customers as a matter of conviction. Absolute passion for our products.

#### MADE IN GERMANY.

At our Solingen site we develop and produce innovative gear, drum and safety couplings in premium quality.

#### M.A.T. Malmédie Antriebstechnik GmbH

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Curious? Then we look forward to receiving your detailed application by e-mail to: [karriere@malmédie.com](mailto:karriere@malmédie.com)