

COUPLING TECHNOLOGY

FOR THE INDUSTRY OF TOMORROW.

TRUSTED FOR 150 YEARS.

Sales Manager Europe (m/w/d)

YOUR RESPONSIBILITIES

You are ready to take initiative and assume full responsibility for the results in your European market:

- > You bring solid methodological competence and a well-stocked “toolbox” in technical sales, and you're open to integrating innovative ideas into your daily work.
- > You independently plan, structure, and continuously optimize your objectives.
- > You enjoy challenges and are capable of handling resistance constructively and pragmatically.
- > You are willing to travel frequently (approx. 50%) and are fluent in business English; additional language skills are advantageous but not mandatory.

YOUR PROFILE – both professionally and personally

- > You have completed a degree in business administration or engineering (e.g. mechanical engineering with a focus on production or drive technology), or possess a comparable qualification.
- > You have several years of professional experience in technical sales, with responsibility for a target market or a product category.
- > You enjoy negotiating with people from various cultural backgrounds and can present our products confidently and persuasively.
- > You possess strong business acumen and a solid understanding of commercial processes.
- > You are able to inspire your colleagues in the Malmédie team through authenticity and a shared commitment to results.

WHAT WE OFFER

You can look forward to a permanent and exciting position in a highly innovative family-owned company characterized by strong team spirit, flat hierarchies, and short decision-making paths.

Interested?

We look forward to receiving your application by email at karriere@malmedie.com.

WIR SIND MALMÉDIE®

DIE SPEZIALISTEN FÜR ANTRIEBSTECHNIK UND WELTWEIT EINER DER FÜHRENDEN HERSTELLER VON MECHANISCHEN KUPPLUNGEN FÜR INDUSTRIELLE ANWENDUNGEN.

- > ENTWICKLUNG
- > HERSTELLUNG
- > VERTRIEB

TOP-SERVICE FÜR UNSERE KUNDEN AUS ÜBERZEUGUNG. ABSOLUTE LEIDENSCHAFT FÜR UNSERE PRODUKTE.

MADE IN GERMANY

AM STANDORT SOLINGEN ENTWICKELN UND PRODUZIEREN WIR INNOVATIVE ZAHN-, TONNEN- UND SICHERHEITSKUPPLUNGEN IN PREMIUM-QUALITÄT.

M.A.T. MALMÉDIE ANTRIEBSTECHNIK GMBH

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